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CHAPTER

17

Mirror, Mirror On The Wall

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“Our Teachable Moment”

A legacy is defined as something handed down from a predecessor or ancestor. It is a positive investment in a future generation – one that can provide a foundation for unlimited successes. A legacy can include such tangible things as property or money, or intangibles like honesty, faith or integrity.

In the previous chapter, we focused on the legacy of commitment. In and of itself, it would be considered intangible, yet its results are clearly observable.

Commitment satisfies our *fundamental need* for **fulfillment**

It must play an integral part in anyone’s plans for success.

Your success thus far has shown that you understand the importance of this foundation and its implementation in your activities, just as Phil did. This understanding may have come about through your own past experiences or by observing the actions of others.

In our story or parable, both Randy and his friend had learned much from watching their sage friend, Phil. They had likely learned something about commitment in their own experiences in business, but observing Phil led them to clarify and solidify their adoption of this important foundation.

Phil learned about the Essential Foundations one segment at a time, just as you are doing. It was obvious from his actions and from the comments made about him that he knew how to organize himself and his life’s circumstances to achieve his purposes. He wasn’t afraid of opposition because he understood its purpose. His quiet confidence in his own abilities encouraged the development of such *FaithSkills* talents as devotion, humility, discipline, and authenticity. Other people recognized his influence as a great leader

Rene Says

Hope, faith and Charity are the pure languages of love. Hope is the language of the spirit. It comes from within and is always the seed of love. We hope for things for people we care for, and thus often express our spirit's will in the form of wishes.

You then submit your physical self by exercising faith in the cause or person that you have expressed hope for by allowing your spirit's will to act upon your physical being. This results in some kind of physical action that expresses your love or faith – you donate, you listen, you phone, and so on.

When you exercise charity – the supreme act of love – you give of your entire self by giving of your time.

You see, charity is

Continued next page...

and wanted to emulate his amazing example, particularly Randy's friend. He recognized that Phil's adherence to the Essential Foundations helped to determine who he was – a faithful, committed man.

Commitment is the essence of integrity. When it is rooted in your spirit, it touches you and can change you instantly, not just for a few days or months, but for life. As Phil pointed out to his manager, it will make you a stronger, better person.

Commitment, or the lack of it, has affected everyone at one time or another. Reflect for a moment on an experience in your life when commitment was not exercised. What happened? Wasn't your spirit *ouched* by the negative result? How would it have been different if you and/or your team members had been more committed?

From such experiences, Sages have learned about the attitude that is built upon the foundation of commitment. It is that:

“You Can Only Fully Commit
through Faith.”

To think of commitment in any other terms is to put on blinders.

Knowing this, Sages focus on

coaching their team members to become more knowledgeable, more involved in decision-making, and more responsible, in order to promote faithfulness to the cause. Total, honest two-way communication is an important part of this process, as is being an example of the type of faithful, committed behavior that is desired.

Being faithful means giving *all* of yourself – your spirit, mind and body. When your spirit is empowered to act upon your body, your commitment is pure. This is faith.

Catch the rest of Chapter 17 in:

FaithSkills
Discover
the
Essential Foundations
of
Permanent Success

Rene Says

the actual *walking*
the talk of giving.

That's what love is – giving. When we are charitable, we do more than sign a check or drop coins into the Salvation Army kettle. We offer our entire selves – spirit, mind and body – or in other words, our time. Remember

that time is a measurement made for man by man. It only occurs when all three dimensions of our being exist. If there is no spirit, there is no need for time. If no mind, time is totally irrelevant.

No body, time is totally unnecessary. Nothing is greater than giving of your time to a person or cause, because when you do, you're giving all of yourself. That's why Charity is pure love. You are totally accepting because you're totally giving.