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CHAPTER

15

The Seeds of Success

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“Garry’s Teachable Moment”

Had you previously thought of your successes in life as results for following patterns that allowed you to reap *the harvest* of your efforts? That is precisely what Sages understand.

In the previous chapter, we discussed *the harvest* and the patterns that needed to be implemented in order to reap its benefits. Sage individuals understand that in order to achieve consistent successes, they must be responsible not only for knowing the necessary patterns, but also for ensuring that they are followed.

Imagine how different your approach to life would be if you knew that every action you took was part of a pattern and would lead to an inevitable harvest. You would undoubtedly begin to search out the patterns that govern the successes you seek - right? And you would most certainly execute them precisely in the order required, for your *bountiful harvest* to become a reality.

In our story, Garry was doing just that. He was an entrepreneur like many of you – one who knew, as you do, that he was fully responsible for orchestrating the successes he wanted in his life. Past experience had shown him that he already knew about and applied some of the components needed in the pattern for success, but not all of them.

He also did not completely understand the importance of applying them in an orderly fashion in order to achieve the desired result. When he experienced the incredible frustration associated with *fumbling the ball*, he did what most people do when they’re unaware of the laws and patterns required for success – he panicked. Fortunately, his sage friend stepped in and coached him back *into the game* – this time armed with *the plays* necessary to *score the touchdown*.

That’s why you’re reading this book. Like Garry, you want to know what the components for success are, as well as how to apply

them to achieve the greater levels of success you desire.

Garry's sage friend reinforced the need to both understand and apply the same foundations you have learned about thus far. These are givens in the pattern for success.

They all form the basis for the *resulting* foundation of
The Harvest

This foundation of the harvest partially satisfies our *fundamental need* for fulfillment.

A harvest is the natural result when the *seeds* of the previous foundations are properly *planted, nurtured* and applied together.

In Garry's past experience, the interrelationship among the foundations couldn't exist as some of them were missing. He wasn't able to organize effectively because he wasn't even sure what he was organizing – he hadn't done his homework. His purpose wasn't totally clear in his mind. He also didn't understand that opposition is a necessary component of balance – instead of using it to his advantage, he allowed it to defeat him. However, the second time around, he had all of the pieces and could integrate them appropriately; and he achieved his goal.

Perhaps you, too, have found yourself in similar situations. You have already achieved a certain level of success, but you know that it could be much greater with the right *tools* working together at the right time.

Individually, the foundations have merit, but when combined in the proper order with the other required foundations, they are empowering. Appropriate use of these foundations depends a great deal on your understanding of the attitude that is related to the foundation of the harvest –

“You reap what you sow.”



How could this attitude affect *the harvest* you are currently pursuing?

There is empowerment that comes with this attitude. Because you understand how to apply the *FaithSkills* through the foundations, you carefully choose the patterns that must be followed to achieve your goals. You know that you are in charge of seeing that they are successfully implemented, so you don't pass this responsibility to someone else.

Garry followed the same principles. He had his plan – he knew exactly what had to be done, as well as when and how it had to be done; he could proceed without guesswork or hesitancy. This knowledge provided an incredible boost to his self-esteem.

As a Sage – a smart individual – you also understand, as Garry did, that if you don't *plant the seeds* and nurture them, you can't expect the same harvest as one who does. You cannot leave anything to chance.

As you work on mastering this foundation, the benefits will become apparent.

Ponder This

Tired of Trying?

Do you now see how easily one can become frustrated and tired of trying to achieve success when they don't have a sage perspective about laws and agency?

No wonder so many surrender to the terrible state of being victims – they give up and let life act upon them. Then of course there are those who try to *outsmart* the laws of success and wonder why they always seem to be on the wrong end of the stick.

Permanent success.

It's real and cannot be manipulated, it can only be orchestrated when you exercise your agency, valiantly, to obey the laws that predicate the successes you desire.

Learn and master those laws and you will eminently succeed.

Keep the faith!

Rene Says

As a parent, salesperson, business owner/operator, I have always found it easier to relate to and communicate with people when I acknowledge their *inward* fundamental needs for acceptance, knowledge and harmony. As I accept them for the powerful and precious spirits that they are, I listen intently to what their words and actions speak. I can then ask thought-provoking questions to clarify what they perceive to be their purpose, then devote myself to mirroring it in constructive ways. This process begins to build a state of harmony. By doing this, I can often educate that person by giving them a point of reference so they can determine if what they think they want is actually what they want. Or,

Continued next page...

- You will learn to think before you act.
- If something goes wrong, you will be able to carefully analyze your plans to determine where *the holes* were, so you can redirect the collective effort accordingly.
- You will be composed under pressure because you know that you have the keys to success and understand how to use them. Others will look to you for help because they know your levelheaded approach will yield results.
- You will have a level of confidence that is refreshing; you will not be easily discouraged in any aspect of your life because you know that there are always answers once you discover the governing patterns of any given situation.

As an evolving sage individual, Garry learned to adopt these behaviors. Although he started to panic when he remembered the three pages of unfinished data, he reminded himself that he was now sage about such things – he didn't need to *lose it* – he needed to slow down and reflect on his options. When he was composed and thinking logically, instead of emotionally, he realized that he had an important team

member in Joan. She not only respected The Essential Foundations he had taught her, but also applied them. He knew too that he had earned her loyalty because of his own application of the skills that support these foundations.

Garry also practiced the *FaithSkill* of **Cultivation**, the related talent for the foundation of the harvest.

Catch the rest of Chapter 15 in:

FaithSkills
Discover
the
Essential Foundations
of
Permanent Success

Rene Says

I can verify that their actions are producing the results they desire. This is a constructive, qualifying process for them, but also for me, in that I am educating and qualifying myself so that I can cooperate with their cause and/or fulfill their needs in order to start building solid relationships with them. It's often referred to as Total Honest Communication. If done authentically, the spirits of others will both recognize that authenticity and sense a stability that both of you seek and need. Objections or issues then come out; you become empowered by that person. Why? Because you deal with the issues with genuine, authentic actions that the other person can similarly respond to. You empower one another to get what you both want – fulfillment, or success!